



Contract Expiration

February 28th, 2023, with option to renew for 3 additional 1-year periods

Applicable Price List

Current Manufacturer's Price List
Demco website or current Demco Annual Sourcebook

Who Can Use:

AEPA Member Agencies and their Participating Entities that acquire and purchase commodities, supplies, materials, equipment, and services under AEPA Member Agencies' awarded contracts.

Those Public and Private School Districts, Educational Service Agencies, Intermediate School Districts, Higher Education Institutions, Federal Agencies, State Agencies, Local Public Bodies, and Nonprofit Non-Public Corporations, Organizations, other entities contracted to conduct business on behalf of a participating entity provided they are required to follow member state and local procurement regulations, etc. that have authorizations to utilize the AEPA Member Agencies' Awarded Contracts.

Available in the following States:

CA, CT, GA, IA, KS, MI, NE, OH, PA, SC, VA, WI, WV, WY

Pending – FL, TX

AWARDED PRODUCT LINES AND DISCOUNTS

Demco Brands	Discounts Off MSRP
Demco ColorScape®	52%
Demco Technolink®	52%
Demco End Panels & Canopy Tops	52%
Additional Demco Discounts	
Demco Annual Catalog/demco.com	8% Off Furniture

Demco Contacts

Contract Administrator: Kristopher L Snow
Phone: 866-558-9068 **Fax:** 888-320-0288
Email: contracts@demco.com

Primary Sales

Inside Sales Specialist: various
Phone: 800.462.8709 **Fax:** 888.329.4728
Email: quote@demco.com

Business Development Representative: various

Phone: 800.747.7561 **Fax:** 800.730.8094
Email: leads@demco.com

Delivery Terms

FOB Destination Freight Added to Invoice - vendor must quote shipping to agency prior to PO approval.

Shipping Requirements: All deliveries must occur during normal hours of operation on weekdays, unless at the convenience of the participating agency and through mutual agreement with the Respondent.

Installation Terms

\$75/hour, call for quote.

Design Services

\$100/Hours, Call for Quote

Warranty

Manufacturer's warranty

Manufacturer/Brand	Discount % Off MSRP
Allied	35%
Mooreco	30%
Muzo	25%
Haskell	30%
Smith System	20%
Paragon	30%
TenJam	30%