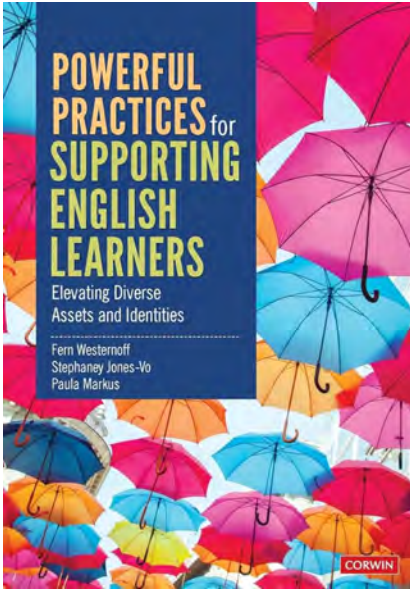


Savings in Action

CESA purchasing



PROBLEM:

Sourcing a text, at best possible price, for workshop attendees.

SOLUTION:

CESA Purchasing assisted Audrey, CESA 2 consultant, in securing quotes from three different vendors to consider for a purchase of the pictured text. These quotes varied significantly, with Complete Book providing the best possible pricing. Complete Book's pricing notably beat a major online superstore as well as the actual publisher of the book.

RESULTS:

By utilizing the CESA Purchasing Program, Audrey avoided tedious negotiations, time spent sourcing, and comparing quotes, at no cost to her. Leveraging the contract in place between CESA Purchasing & Complete Book ensured best possible pricing and maximum use of CESA 2's funding.

Complete Book	Large Online Retailer	Publisher
\$34.76/book*	\$39.55/book	\$39.95/book

*Pricing specific to this quote



 CESA2

"CESA purchasing helped me find the best possible source for purchasing books for our network. Working with Meghan, was real time saver, I knew that CESA Purchasing would offer me the best possible choices. And they did. Hunting for resources has always led to the black hole of internet shopping. With CESA Purchasing I can leave that all in great hands and spend my time working directly with teachers and school teams. Meghan is a hidden gem!"

- Audrey Lesondak, Senior Director, Language & Culture; CESA 2



 completebook.com
EVERYTHING INFORMATION
with GSA

"Complete Book and Media Supply is thrilled to be working with CESA Purchasing! This partnership allows us to extend the very best discounts on the books we offer. When Meghan reached out to secure a quote for 75 copies of "Powerful Practices for Supporting English Learners," we were able to extend a 15% discount. Not only is that an additional 10% off our base discount for academic titles, but it also beat both the publisher and large online retailer!"

- Kendall Montiegel, Sales Representative; Complete Book



 CESA purchasing

"Assisting Audrey throughout this procurement process is a great example of how CESA Purchasing can provide support, not only to receive discounted pricing through our various vendor contracts, but to save time by allowing us to assist with sourcing & securing quotes, vetting potential suppliers, and providing the purchaser confidence that they are making the most of every dollar. Kendall and the Complete Book team consistently provide exceptional customer service as well as industry best pricing. We highly recommend you consider them when making any book purchase!"

- Meghan Cropp, Partnerships Manager; CESA Purchasing

"CESA purchasing helped me find the best possible source for purchasing books for our network."

SEARCH
Search our extensive list of vendor partners on cesapurchasing.org.

MENTION
Mention "CESA Purchasing" or the designated contract number to your representative at the point of purchase.

SAVE
Save time and money by receiving CESA Purchasing's contracted pricing!

Interested in saving money on your purchases? Click here to start saving
Contact us:
info@cesapurchasing.org