

Tuesday, March 18, 2025

RE: AEPA Contract 022-A Furniture

Please be advised School Specialty LLC is authorized to include Furniture Reuse Solutions, Inc.'s consulting, asset repurposing, third-party relocation and move services, and inventory services in bid responses to the above mentioned contract.

Should you have any questions or need further information, please contact me at: (442) 287-7862.

Sincerely,

Megan. A Draper

President and CEO

mdraper@furniture-rs.com

Mehn C. Broke

(442) 287-7862



## March 21st, 2025

School Specialty LLC is requesting to add a furniture decommission company, Furniture Reuse Solutions (FRS), to our AEPA contract, 022-A Furniture. FRS offers a cost-effective, sustainable solution for end users' furniture & equipment disposition needs versus sending to landfills. FRS doesn't send used furniture to landfills; their objective is to send used furniture to under-serve communities or to non-profit organizations around the world or to recycling centers (compared to landfills cost, sending to under-served communities is often less expensive). If furniture is broken and unusable, FRS will ensure it is properly disposed of.

FRS is based out of Carlsbad, California and can provide disposition services to K-12 school districts nationally. They also provide professional, formal inventory services.

Disposition and inventory costs depends on the options available for repurposing your surplus inventory. When FF&E items are selected for charitable reuse, Furniture Reuse Solutions charges a fee, but it is normally 20% less than having it hauled away in dumpsters. The cost (or net gain) from recycling depends on the material composition of the items unable to be repurposed. All in all, Furniture Reuse Solutions offers solutions that are cheaper and easier than disposal.

For more information on FRS, please visit their website at www.furniture-rs.com