

### **FieldTurf AEPA General Pricing Notes:**

1. Shipping and Freight to Canada, Hawaii, Alaska or other areas outside of the continental US is not included in standard Primary pricing and will be an additional cost based on site location. Additional shipping costs will be based on the cost to transport equipment and materials from the closest US port to the job site. Additional costs may also be added for crew transportation and accommodations to any site outside of the continental US.
2. FieldTurf offers financing options for customers who qualify.
3. **OPTIONAL Pricing (Hot List Pricing):** Volume Discounts are available on supply and installation of turf surfacing and related site work on a case-by-case basis and will be discussed with owner and AEPA to determine an acceptable discount based on the applicable volume.
4. Price per unit cost accounts for domestic shipping, use tax, state specific tax and wage rates (Davis Bacon, non-prevailing wages, prevailing wages).
5. FieldTurf works with AEPA to track sales by sending AEPA copies of quarterly reports on status of administrative fee remittance.
6. If site work is required: Alternative Method of Costing covers any product and/or service not covered by catalog pricing, published price list, line-item price list, automated system for pricing, or is a product and /or service due to the projects or applications specifications, conditions and /or requirements that need to be custom designed, developed, manufactured and /or produced to meet the requirements of an individual project or sole source.
7. If site work is required: Unit Price Book via RS MEANS estimate will be obtained for projects with site work line items not included in FieldTurf AEPA product pricing spreadsheet. RS MEANS is self-contained and consists of a turn-key solution that includes a complete line-item listing of all the products, supplies, material, equipment, services, accessories and options with their description, specification, terms, conditions and associated pricing for each item, sub-assemblies and/or assemblies. FieldTurf reserves the right to offer a discount to the RS MEANS calculation to account for volume discounts or to stay within standard market pricing.
8. FieldTurf maintains the right to add Administrative Management fees to projects that include site work.
9. AEPA Pricing applies to turf fields that are 45,000sf or more. For projects less than 45,000 sf, owner, RS MEANS pricing will be used. Landscaping/Playground product

sq. foot pricing applies for a minimum purchase of 5000 sf. For projects that do not meet the minimum requirement, owner, AEPA will use RS MEANS. Pricing is for track projects over 4000 sy and applies to only standard black or red colors. Custom color track surfacing is available at an increased price per square yard.

10. New Construction – Sq. foot/yard pricing is for surfacing only. FieldTurf is prepared to offer turn key solutions for the construction of running tracks, courts, and fields through use of Alternative Costing and RS Means. The best value pricing for base or civil work is obtained through these costing methods.

Site work or new construction may include but is not limited to: removal and disposal of existing sports surface, lighting, demolition, excavation, rock base aggregate, top rock, asphalt, concrete, sidewalks, turf shock absorption underlayment such as e-layer or padding, tie in to existing drainage, drainage systems, conduits, fencing, crack repair, asphalt repair, etc. which can be purchased through RS MEANS or Alternative Costing based on the owner's preference.

11. FieldTurf works with several subcontractors who supply and install Fieldturf/Beynon products or services related to sports construction and they promote the FieldTurf cooperative purchasing program: SmartBuy. These Subcontractors include but are not limited to: Beynon Sports Surfaces, Renner Sports Surfaces, American Athletic Court Inc. , Copeland Coating Company Inc., Clark Companies, Chenango Contracting, ELA Group, Inc.; Hinding Tennis, Halecon, FieldTurf Northwest, Deluxe Athletics, King Sports, Ace Tennis, Maser Consulting, O Sports, NIDY, Vasco, Shaker Flats, Cape and Island, Midwest Turf, Mountain West, RS Global, Desso Sports, CrafcO.

Updated Oct. 2024