

## TURN KEY SOLUTIONS “Material and Labor”

InterfaceFLOR, LLC. offers InterfaceSERVICES or any local dealer that support the InterfaceFLOR for mill certified installation and service.

Contract material pricing offered to AEPA members through the dealer option will include a 15% procurement management fee. Please review the price list under dealer purchases for your contract pricing.

The AEPA contract installation rates are only offered through InterfaceSERVICES, a division of InterfaceFLOR, LLC. Labor rates through the Independent Dealer Network may vary and will be quoted on a job by job bases.

Our Turn Key Solutions offers several benefits including:

- Full accountability and responsibility
- Simplified purchasing and billing
- Prompt response at the local level
- Experienced installers

### #2) Turn Key Option: InterfaceSERVICES

#### InterfaceSERVICES

(Division of InterfaceFLOR, LLC.)

InterfaceSERVICES offers turn key solutions assuming full responsibility for manufacturing, delivering and installing your carpeting needs.

Send your orders to:

Mr. Tom Lumpkin

InterfaceSERVICES

[Tom.lumpkin@interfaceglobal.com](mailto:Tom.lumpkin@interfaceglobal.com)

Tel: 800-336-0225 ext 4806

Fax: 770-974-0689

InterfaceSERVICES will work with AEPA members offering a single point of contact for their material and labor installation needs. InterfaceSERVICES will engage local floor covering dealers (minority owned when possible), experienced in installing InterfaceFLOR products.

AEPA CONTRACT LABOR PRICING BY STATE

Carpet Installation:	Carpet Installation Based on Non-union Labor (per square yard).	
Includes:	Certified installation, receive/redeliver product, local project management.	
Excludes:	Applicable taxes, subfloor preparation, protective coverings, adhesive, permit bonding requirements, border/accent strips, mouldings, reducers, wall base, and installation during off-hours.	
		AEPA Price
		Modular Carpet Tile
	California	\$6.25
	Colorado	\$6.25
	Connecticut	\$6.00
	Florida	\$5.75
	Indiana	\$6.00
	Iowa	\$6.00
	Kansas	\$5.75
	Kentucky	\$6.00
	Michigan	\$6.00
	Minnesota	\$6.00
	Missouri	\$5.75
	Montana	\$6.25
	Nebraska	\$6.00
	New Jersey	\$6.00
	New Mexico	\$5.75
	North Dakota	\$6.00
	Ohio	\$6.00
	Oregon	\$6.25
	Pennsylvania	\$6.05
	Texas	\$5.75
	Virginia	\$5.75
	Washington	\$6.25
	Wyoming	\$6.25
Additional services can be provided such as: furniture moving, floor preparation, take-up and disposal, wall base, VCT, etc.		
IF INSTALLATION SHALL OCCUR AT NIGHT AND ON WEEKENDS, ADD:		\$ 3.00 SQ.YD
IF FURNITURE SHALL BE REMOVED, ADD: must be case goods		\$ 1.70 SQ.YD
IF FURNITURE SHALL BE REPLACED, ADD:		\$ 2.00 SQ.YD
FURNITURE LIFT INSTALLATION:		\$15.00 SQ. YD
REMOVAL OF GLUED-DOWN, FOAM-BACKED CARPET, ADD:		\$ 2.50 SQ.YD
REMOVAL OF GLUED-DOWN CARPET, ADD:		\$ 2.00 SQ.YD
REMOVAL OF CONVENTIONALLY INSTALLED, CARPET-OVER-PAD, ADD:		\$ 2.50 SQ.YD
LABOR REMOVAL OF EXISTING COVE BASE, ADD:		0.25 LN. FT.
FLOOR PREP LABOR AND MATERIAL, ADD:		\$ 45.00 per bag
DISPOSAL FEE, ADD		\$ 1.00 SQ.YD
TRANSITION STRIPS INSTALLED, ADD:		\$ 1.85 LIN. FT.
MATERIALS AND INSTALLATION OF 4" BLACK OR BROWN COVE MOLDING, ADD		\$ 1.50 LIN.FT
MATERIALS AND INSTALLATION OF 6" COVE MOLDING, ADD:		\$ 1.90 LIN.FT
MATERIALS AND INSTALLATION OF 4" CARPET STRIP AND PLASTIC CAP AS MOLDING, ADD:		\$ 2.20 LIN.FT
MATERIALS AND INSTALLATION OF 6" CARPET STRIP AND PLASTIC CAP AS MOLDING, ADD		\$ 2.70 LIN.FT
cove base 4" black or brown per lineal ft. installed		\$1.35
cove base 6" black or brown per lineal ft. installed		\$1.50
Transition strip per lineal ft. installed		\$1.85
MSDS sheets supplied with each installation proposal		